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# DAWSON'S

MANAGEMENT & CONSULTING

Dawson's Management is a 100% Woman Owned 8(a) Certified firm, registered as a Corporation in the State of Georgia. Our value proposition is expressed through administration, consulting, facilities maintenance, managing and marketing competencies.

## CORE COMPETENCIES

### General Management & Consulting

- Program & Project Management
- Change Management & Facilitation Support
- Executive Administrative Support
- Logistical Support
- Executive & Leadership Coaching
- Human Resource Management
- Professional Services
- Management & Consulting
- Business Strategy/ Planning
- Process Improvement
- Research and Analysis
- Curriculum Development and Training
- Market Research

### Business & Administrative Services

- Record Management
- Operation & Resource Management
- Business & Risk Management
- Process improvement
- Administration, Preparation & Support Services
- Emotional Intelligence
- Education & Training
- Diversity & Inclusion Training
- E-Learning
- Organizational Development
- DISC Training
- Program Support Staffing & Training

### Facility Management Services

- Operation Management
- Support Services



**CAGE CODE:** 5QTJ1

**DUNS NUMBER:** 626690809

**NAICS:** 541611, 541990, 611430, 541613,  
541614, 541618, 541910, 561311,  
561210, 561990

**CERTIFICATIONS:** 100% WOSB  
8(A) CERTIFICATION, Disadvantage  
Business Enterprise (DBE)

## PAST PERFORMANCES

### SUB CONTRACTOR

DEPT. OF HOUSING AND  
URBAN DEVELOPMENT  
(HUD)  
HOMETELOS  
ID # R-OPC-23441  
ASSET MANAGEMENT

### SUB CONTRACTOR

DEPT. OF VETERANS  
AFFAIRS (VA)  
VENDOR RESOURCE  
MANAGEMENT  
ID # VA798-11-RP-0148

### PRIMECONTRACTOR

FIRST PRESTON HT  
FANNIE MAE (GSE)  
ASSET & FACILITY SUPPORT  
SERVICES

### PRIME CONTRACTOR

SAGE ACQUISITION  
PROFESSIONAL  
DEVELOPMENT &  
TECHNICAL SUPPORT



# DAWSON'S

MANAGEMENT & CONSULTING

## PAST PERFORMANCE

### ASSET MANAGEMENT & FACILITY SUPPORT SERVICES

**DEPT. OF HOUSING AND URBAN DEVELOPMENT (HUD)**

**HOMETELOS (PRIME CONTRACTOR)**

**CONTRACT # R-OPC-23441**

- Oversee the overall portfolio analysis, monitoring and oversight of the Acquisition & Disposition processes
- Perform BPO Valuation, CMA, Support Services, Asset & Portfolio preservation and protection
- Facilitate Training & Consulting, Pre-Conveyance activity, Claim Review, and closing activity
- Responsible for the Management & Marketing of HUD Owned Assets - list, sold and managed over 300 assets



### ADMINISTRATIVE & GENERAL MANAGEMENT CONSULTING

**DEPT. OF VETERANS AFFAIRS (VA)**

**VENDOR RESOURCE MANAGEMENT (Prime Contractor)**

**ID # VA119A-17-C-0062**

- Manage, Advertise, and service mortgage loans owned by the VA
- Provide best practices on how to improve internal controls and processes
- On behalf of the VA, conduct inspections, re-key, janitorial and facility support services
- Identify areas needed for improvement, provide consulting solutions to streamline or increase efficiency



### PROFESSIONAL DEVELOPMENT SERVICES & TECHNICAL SUPPORT

**DEPT. OF HOUSING AND URBAN DEVELOPMENT (HUD)**

**Sage Acquisition (Prime Contractor)**

- Provide Leadership & Soft skills Training
- Program Planning and Development for Staff and Management Team
- Performance Management & Strategic Planning
- Help Increase efficiency and effectiveness, optimize and streamline operations

